

AITKEN SPENCE PLC

Quarterly Investor/ Partner Presentation

1Q 2025/26

1st April 2025 to 30th June 2025



About Aitken Spence PLC

Aitken Spence PLC is one of Sri Lanka's most respected and diversified blue-chip conglomerates, with over 150 years of operational excellence across tourism, logistics, maritime services, renewable energy, and strategic investments. Listed on the Colombo Stock Exchange and consistently ranked among the country's most admired corporates, the Group is recognised for its robust governance, financial stability, and strong regional presence in South Asia, Africa, and the Pacific.

Aitken Spence is a regional leader in corporate sustainability, being the first Sri Lankan conglomerate to commit to the Science Based Targets initiative (SBTi) and a signatory to the UN Global Compact since 2002. The Company currently leads the UNGC's Working Group on Business & Human Rights while also actively supporting the Working Groups on gender, climate action and supply chain. Notably, it was Aitken Spence that certified the first building outside the United States, and the first hotel in the World, under the U.S. based LEED green building rating system: a milestone that reflects our alignment with internationally recognised environmental standards. We have been recognised as the Best Corporate Citizen of 2024 by the Ceylon Chamber of Commerce for our commitment to responsible business practices. Aitken Spence has won this recognition 5 times and is the only company in Sri Lanka to have been ranked by the Ceylon Chamber of Commerce among their Top Ten Corporate Citizens for 19 consecutive years illustrating our commitment to ESG, ethical conduct and sustainable business practices.

Through our extensive portfolio, Aitken Spence offers a one-stop solution for diverse needs. Our hospitality network extends across Sri Lanka, Oman, India, and the Maldives, providing trusted accommodation options in multiple strategic locations. Our integrated cargo and freight operations can manage secure relocation of your belongings – from household goods and vehicles to pets – with full compliance to international standards. The Group also operates port management in the Fiji Islands and maintains partnerships with global leaders such as Western Union, reflecting our capability to operate at scale and with global compliance.

The Group has built enduring alliances with leading international institutions, including a joint venture with TUI, the world's largest integrated tourism operator, and as a General Sales Agent (GSA) for Singapore Airlines in Sri Lanka – the longest-standing GSA partnership in the entire Singapore Airlines global network. We have also partnered with DEG, the German development finance institution, on infrastructure and clean energy projects. Our enduring partnerships with globally recognised leaders such as OTIS, Lloyd's of London, Western Union, TUI, Singapore Airlines, and DEG underscore our credibility, operational excellence, and ability to meet the highest international standards. These alliances open access to global expertise, technology, and markets – enhancing our competitive positioning and ensuring we can deliver world-class solutions across our diverse portfolio.

Further, Aitken Spence has a proven track record in printing & packaging solutions, apparel manufacturing, and plantations – sectors where our investments in technology, sustainable practices, supply chain excellence and equitable social development have strengthened our competitive advantage. We also play a growing role in supporting infrastructure solutions that enable economic growth, from logistics hubs to renewable energy projects, while investing in innovation that addresses evolving development needs in our markets.

This strategic focus on sustainable growth and innovation positions the Group at the forefront of delivering high-impact solutions that align with both market demand and long-term development priorities.

With our unmatched breadth of services and a legacy built on trust, Aitken Spence is your single, strategic partner—delivering seamless solutions in Sri Lanka and beyond.

Vision

To achieve excellence in all our activities, establish high growth businesses in Sri Lanka and across new frontiers, and become a globally competitive market leader in the region.

Purpose

“Inspire to create great futures for all”

Corporate video: <https://www.youtube.com/watch?v=1ncwTcwB2fM>

Corporate video (1 min): <https://youtu.be/KwgWylCw4NA>

Aitken Spence: A Diversified Portfolio



Tourism Sector

- Hotels
- Destination Management
- Airline GSA



Maritime & Freight Logistics Sector

- Maritime & Port Services
- Freight Forwarding & Courier
- Integrated Container Services
- Airline GSA (Cargo)
- Education



Strategic Investments Sector

- Apparel Manufacture
- Printing & Packaging
- Power Generation
- Plantations



Services Sector

- Insurance
- Money Transfer
- Property Management
- BPO Services
- Elevators

Our locations of operation

Sri Lanka



Maldives



Fiji Islands



India



Oman



Bangladesh



British Virgin Islands



Myanmar



Cambodia



Mozambique



Singapore




United Arab Emirates



Investor Information

Company Name	Aitken Spence PLC
Stock Symbol	SPEN.N0000
ISIN	LK0004N00008
Security Type in Issue	Quoted Ordinary Shares
Listed Exchange	The Colombo Stock Exchange (CSE) - Main Board
Market Sector	Capital Goods Sector
Featured Stock Indices	All Share Price Index (ASPI)
	Capital Goods Sector Index (SPCSECGP)

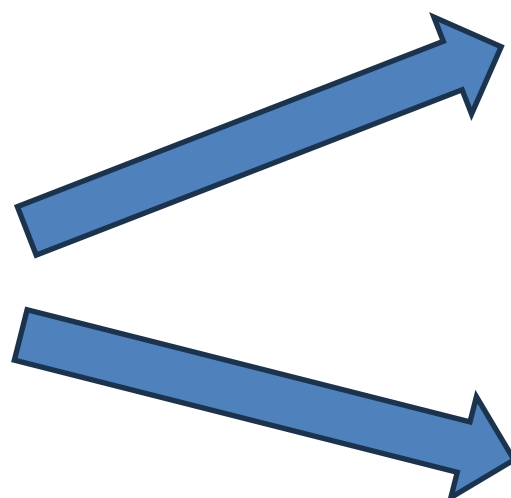


Investor Information



Rs. 145.75

Market Price per Share



Rs. 148.00

Highest

Rs. 120.00

Lowest



111.26 times

Price Earnings Ratio



Rs. 192.11

Net Assets per Share



Rs. 4.00

Dividend per Share



1Q 2025/26 AT A GLANCE



Rs. 19.19 Bn

REVENUE



Rs. 0.41 Bn

NET PROFIT AFTER TAX



Rs. 196.94 Bn

TOTAL ASSETS



Rs. 1.31

EPS



Rs. 78.0 Bn

SHAREHOLDER'S FUNDS



Rs. 15.3 Bn

CASH & SHORT-TERM DEPOSITS

Aitken Spence 

Segmental Analysis

Revenue (Quarter ended 30-June)





LKR Mn

		3M 2025/26	Q1 2025/26	Q1 2024/25	Variance - Quarterly (%)
Tourism Sector		12,879.2	12,879.2	11,754.8	9.6
Maritime & Logistics		3,614.1	3,614.1	3,702.4	(2.4)
Strategic Investments		2,238.6	2, 238.6	2,752.3	(18.7)
Services		458.4	458.4	350.2	30.9
Total		19,190.3	19,190.3	18,559.7	3.4

Segmental Analysis

Net Profit / (Loss) After Tax (Quarter ended 30-June)





LKR Mn

		3M 2025/26	Q1 2025/26	Q1 2024/25	Variance (%)
Tourism Sector		(447.8)	(447.8)	(1,087.6)	(58.8)
Maritime & Logistics		790.5	790.5	757.2	4.4
Strategic Investments		(161.9)	(161.9)	485.5	(133.4)
Services		224.6	224.6	(62.8)	457.4
Total		405.4	405.4	92.2	339.6

Segmental Analysis

Group Assets

LKR Mn

		30.06.2025	31.03.2025
Tourism Sector		102,039.0	108,339.0
Maritime & Logistics		29,684.3	29,986.1
Strategic Investments		66,034.9	66,005.8
Services		7,717.4	7,900.9

Key Highlights

Aitken Spence began Q1 FY2025/26 on a strong note, reporting an **EBITDA** of Rs. **4.1 Bn.**

Achievements and Other Highlights

Tourism



Heritage Aarah received **Tripadvisor's Travelers' Choice "Best of the Best" Award**, being recognised among the **Top 1% of Hotels Worldwide** for its premium all-inclusive exclusivity.



Achievements and Other Highlights

Tourism



Aitken Spence Hotels celebrated a significant moment by recognising the achievements of its **Heritage Rise Trainees**. The "Heritage Rise" management trainee programme is part of the Human Capital initiatives to strengthen career growth and talent development.

Turyaa Chennai, a five-star deluxe hotel under the Aitken Spence Hotels portfolio, celebrated its **decade** of hospitality.

Aitken Spence Travels secured a prestigious CPM Best Management Practices Award, further demonstrating its leadership.



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Aitken Spence® 

Thank you



Aitken Spence PLC ensures the accuracy of the information in this document but does not take responsibility for investment decisions made by prospective investors based on this information. Investors should conduct their own examination and assessment of the Company, including understanding the associated risks, before making any investment decisions.