

Seafood Industry

Logistics



60,000 ships use the Indian Ocean maritime route every year, navigating in Sri Lankan waters.

Premier producers of Sri Lanka's top-quality ethical seafood

Their world-class quality standards, innovation, traceable practices and community engagement make them an example of exponential growth and sustainability.



Vanny, Nilmaliny and Sanithira at the Taprobane Factory, Kilinochchi, Sri Lanka.

“Transparency is the key to our success”, assures Mr. Dilan Fernando, Director of Taprobane Seafoods.

Since its establishment in 2011, Taprobane Seafoods has become one of the region's most successful seafood producers and exporters, with 15 state-of-the-art factories across Sri Lanka and over USD \$50 million in revenues.

Their transparency comes from a production that is internationally certified, technology-based and fully traceable, from hatching the root stocks to food processing. Their main focus is Vannamei shrimp farming, the world's most traded seafood item, and highly-demanded crab meat, the only Eco-certified sea product in South Asia. “Our

salt water pollution in nearby lands, turn the shrimp waste into fertilizer and, with the support of the UN, run a climate adaptation project to build tanks with solar-paneled roofs to allowing year-round farming and promote food sustainability in local areas.

“Our production is very particular, we call it 'boat to plate' because we have traceability throughout the entire process”

TIMOTHY O'REILLY

Similarly, being socially responsible is one of Taprobane Seafoods' staples. They were the first company to employ disabled women, provided them UN-sponsored housing and now they comprise a 1000-employee workforce that has seen their own lives, and their communities, completely transformed. “These young women are full of life again because they have been given a purpose. They are our most

loyal and trustworthy employees”, states Mr. Fernando proudly.

As one of the biggest US suppliers, with 95% of their crab meat exported there, they strive to keep gaining presence in the American market. Like Mr. O'Reilly says, “consumers are now demanding transparency and traceability. Being really focused on sustainability and social responsibility does set us apart from our competitors.”



DILAN FERNANDO
FOUNDER & DIRECTOR
TAPROBANE SEAFOODS

production is very particular, we call it 'boat to plate' because we have traceability throughout the entire process”, says Mr. Timothy O'Reilly, Managing Director of Taprobane Seafoods.

Another trademark is their environmental and social sustainability initiatives. They rehabilitate old pond farms to avoid mangrove deforestation, use lining to prevent



TIMOTHY O'REILLY
FOUNDER & MANAGING DIRECTOR
TAPROBANE SEAFOODS

TAPROBANE SEAFOODS

Sri Lanka's first and only BAP three-star rated seafood company



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Leading pioneers in international maritime and transport management

For over 150 years, Aitken Spence has been revolutionizing Sri Lanka's maritime and logistic services.

Aitken Spence Maritime & Freight Logistics is used to breaking new grounds. They have been pioneers in the logistics industry since the company started in 1870, when they began working as shipping agents for the tea and rubber trade. Later, they were the first Sri Lankan company to go into freight forwarding, to set up outside container yards, to start multi-country consolidation, and to build and operate an inland container terminal.

Today, Aitken Spence is Sri Lanka's leading shipping agency business, a diverse and flexible provider of cargo, logistics, port management and freight forwarding services. They operate the country's largest inland container terminal next to the port of Colombo, as well as three other terminals at major free trade zones. “Our logistic sector handles all the container depots and its transportation, warehousing, and distribution. We work with all three sectors, which is unique and sets us apart from our competitors”, says Mr. Iqram Cuttilan, Managing Director at Aitken Spence Maritime & Freight Logistics.

Their pioneering spirit has also taken them to exciting international ventures. In 2006, they became the first Sri Lankan company to undertake port and container terminal management overseas, when they assisted South Africa's Durban port in “streamlining their processes, training their staff to improve efficiency in handling containers and ships, and even mitigating the labor unrest they were facing”, recalls Mr.



IQRAM CUTTILAN
MANAGING DIRECTOR
AITKEN SPENCE MARITIME

“Aitken Spence is Sri Lanka's main freight service provider, we are well known in our market and people know they can trust us.”

IQRAM CUTTILAN

Cuttilan. This experience led them to manage Mozambique's Nacala port, and later to establish the first ever public-private partnership for a Sri Lankan company overseas, their agreement to operate Fiji's two major ports.

In the future, they will keep breaking new barriers by marketing their own brand as a freight forwarding company, building a new container freight station and establishing international partnerships in South Asia and the South Pacific to further expand their good name and practices. Like Mr. Cuttilan says, “Aitken Spence is Sri Lanka's main freight service provider, we are well known in our market and people know they can trust us.”

The infographic features a central blue background with several white and blue geometric shapes containing images and text for different services:

- PORT MANAGEMENT**: Image of a port with a ship and containers.
- AIR LINE AGENCY**: Image of a Qatar Cargo airplane.
- SHIPPING LINE AGENCY**: Image of a large cargo ship.
- FREIGHT FORWARDING**: Image of a truck and a forklift.
- TRANSPORTATION**: Image of a truck.
- WAREHOUSING**: Image of a warehouse interior.
- INLAND CONTAINER TERMINAL**: Image of a container yard.
- SPECIALISED CARGO HANDLING**: Image of a specialized cargo handling facility.
- EXPRESS**: Image of a delivery van.



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